

**THE COUNTY GOVERNMENT OF KIAMBU**



**Department of Agriculture, Livestock and Fisheries**

**P.O. Box 2344-00900 KIAMBU**

**REQUEST FOR EXPRESSIONS OF INTEREST  
(CONSULTING SERVICES – FIRMS SELECTION)**

**COUNTRY: KENYA**

**NAME OF PROJECT: National Agricultural and Rural Inclusive Growth Project (NARIGP)**

**CREDIT NO: P153349**

**Assignment Title: Recruitment of Service Provider for Banana Value Chain**

**Reference No. (As per Procurement Plan): KE-KIAMBU COUNTY-173974-CS-CQS**

The *Government of Kenya* has received financing from the World Bank toward the cost of the **National Agricultural and Rural Inclusive Growth Project (NARIGP)**, and intends to apply part of the proceeds for consulting services.

The consulting services include; Sustainable Banana Value chain development, Management and linkages strengthening on time-based basis over an estimated period of **14 months**. **NARIGP** development objective is “To increase agricultural productivity and profitability of targeted rural communities in selected Counties.” The Services will comprise the following major activities with a view of increasing productivity at farm level and profitability at all levels of the value chain;

- (a) Capacity building of communities( Common Interest Groups/Vulnerable and Marginalized Groups) to plan, implement, manage, and monitor community-level micro-projects along **Banana** Value Chain;

- (b) Federating Common Interest Groups/Vulnerable and Marginalized Groups capacitated above to join existing producer organizations (POs) (or form new ones in cases where none exist) along **Banana** Value Chains;
- (c) Providing advisory services on primary production Technologies, Innovations, and Management Practices (TIMPs)—such as improved inputs and agronomic practices—to increase **Banana** productivity;
- (d) Management of natural resources, particularly soil and water, which are critical to improving agricultural productivity and the well-being of rural communities;
- (e) Providing technical (value addition), business (planning and management), financial (access to credit/finance), and organizational (leadership and governance) advisory services; and linking them to markets and value addition opportunities; and
- (f) Fostering an enabling environment for the private sector and Public Private Partnerships (PPPs) to operate and grow.

The **County Government of Kiambu** now invites eligible consulting firms /consultants to indicate their interest in providing the Services indicated above. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The shortlisting criteria are:

- (i) Minimum of five years’ relevant experiences (2015 to present) and technical capacity in provision of technical, business, financial and organizational advisory services (**provide details**);
- (ii) At least three (3) assignments of similar nature in the past five years (2015 to present), one of which should have been in Banana value chain; and
- (iii) Demonstrable experience in providing advisory services on primary production TIMPs (**provide details**).

**Note: - Key Experts will not be evaluated at this stage.**  
**Each bidder is expected to provide detailed documentary evidences for each shortlisted criteria as outlined in items i) ii) and iii) on page 2 above of the REOI.**  
**Each relevant evidence shall be ranked with a score from highest to lowest.**  
**Only the best shall be considered for award.**

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank’s *Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants]* by *World Bank Borrowers*, January 2011 Revised July 2014 (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications. **All the members of the joint venture shall be jointly and**

severally liable for the entire assignment. However, the experience of sub-consultant will not be considered while short-listing.

A Consultant will be selected in accordance with the **Selection Based on the Consultants' Qualifications (CQS)** method set out in the Consultant Guidelines.

Further information can be obtained at the address below **during the normal working hours (8.00 AM to 5.00 PM.)** at **Kiambu Sub-County Agriculture Offices 1<sup>st</sup> floor.**

**NARIGP COUNTY PROJECT COODINATOR  
COUNTY PROJECT COORDINATING UNIT  
P.O BOX 2344-00900  
KIAMBU**

### **SUBMISSION**

Expressions of interest must be delivered in a written form to the address below (in person, or by mail to the address);

**County Project Coordinating Unit (CPCU),  
National Agricultural and Rural Inclusive Growth Project (NARIGP)  
Kiambu Sub-County Agriculture Offices 1<sup>st</sup> floor.  
P.O. Box 2344-00900, Kiambu.**

through email ([narigpkiambu@gmail.com](mailto:narigpkiambu@gmail.com)), *all documents to be attached on the email clearly indicating the reference number on the subject.*